

CUSTOMER SPEAK

“ Karaikal Port is very efficient in discharging the vessels and all the vessels have been dispatched on time. We have had absolutely insignificant shortages. The railway loading has been extremely efficient. The performance claimed by the port is obviously borne out of practice. After the vessel sails out, typically within 24hrs, sometimes even within 6hrs, we receive the statement of facts from the port, something we have not seen earlier in the logistics industry. I am totally confident that the growth figures projected for the port will definitely be achieved. ”

– **Balasubramaniam, Chettinad Cements.**

“ We were earlier apprehensive to tread into Karaikal waters. There were issues like economics involved and we were not sure whether this port will able to help us out. We have three plants and plants cannot stop just because we cannot get the coal transported. But let me acknowledge the fact that Karaikal port has done very well last month. The ship that we brought, we got a very good discharge rate. The feedback which I am getting from the last ship which was handled is that your people are very cooperative and very professional in approach. I will really like to partner and go ahead with Karaikal port. ”

– **Shankar Natraj, Dalmia Cements.**

